



SOUTHERN SOFTWARE, INC.
an employee-owned company

Agency: Wadesboro, NC
Contact: Cindy Pope
Date: 3/6/2018

PROPOSAL

FMS ANALYTICS SOFTWARE

	Qty	
Budgeting/Reporting/Dashboard	1	\$4,995.00
Excel Designer	1	\$2,995.00
** Budget Book	1	\$0.00
Total Software:		\$7,990.00

PROJECT MANAGEMENT

Project Management Fee	INSTALLATION, TRAINING AND A PROJECT MANAGER.	
Total Project Management:		\$1,700.00

YEARLY SUPPORT

Support for FMS Analytics	SUPPORT FEE COVERS TELEPHONE AND REMOTE SUPPORT. THIS INCLUDES PROGRAM UPDATES AS RELEASED.	1 YEAR
Total Support:		\$2,950.00

TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) **\$12,640.00**

**** DISCOUNT IS VALID UNTIL MARCH 31, 2018. IF PURCHASING AFTER THIS DATE PLEASE REQUEST AN UPDATED PROPOSAL. (SAVINGS OF \$2,995.00)**

PAYMENT TERMS: 50% DUE UPON SIGNING; 50% DUE UPON COMPLETION OF INSTALL/TRAINING

CUSTOMER'S SIGNATURE *Cynthia A. Pope* DATE 3-6-2018

Please sign this document and return it to us by fax or E-mail. When the document is signed and returned to Southern Software, we will begin processing your order.

NOTE: PROJECT MANAGEMENT FEES INCLUDE TRAINING, INSTALLATION AND PROJECT MANAGEMENT.

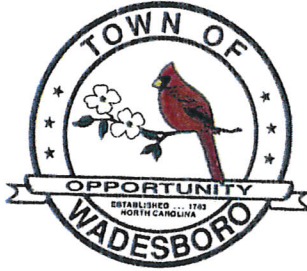
NOTE: SOUTHERN SOFTWARE WILL INSTALL ITS SOFTWARE PRODUCTS ONLY ON COMPUTER CONFIGURATIONS COMPATIBLE WITH THESE PRODUCTS. HARDWARE SPECIFICATIONS ARE AVAILABLE UPON REQUEST.

Contact information for FMS Sales Representative:

Lee McGraw
Southern Software
150 Perry Drive
Southern Pines, NC 28387

Business: (800) 842-8190
Mobile: (910) 585-0073
Fax: (910) 695-0251
E-Mail: lmcgraw@southernsoftware.com

ATTACHMENT E
MARCH 5, 2018 MINUTES



TOWN OF WADESBORO
PURCHASE REQUISITION

DATE: 3-6-2018

DEPARTMENT: Admin / Water

REQUESTERS NAME: Cinde Pope

VENDOR NAME: Southern Software

ADDRESS: _____

DESCRIPTION OF PURCHASE: FMS Analytical Software

QUANTITY: 1

AMOUNT \$ (INCLUDING TAX): \$12,640.00 plus tax

EXPENDITURE ACCOUNT #: 10-420-36 + 30-810-45 50% each

APPROVING OFFICIAL: _____ DATE: _____

REMARKS: Purchase was approved by
Town Council at 3-5-2018 meeting

PO# 35656

[Signature]

INVOICE

SOUTHERN SOFTWARE, INC.
 150 PERRY DRIVE
 SOUTHERN PINES, NC 28387

INVOICE DATE	INVOICE NO.	PAGE
03/06/18	240324A	1

(800) 842-8190

SOLD TO:

WADESBORO (TOWN OF)
 PO BOX 697
 WADESBORO, NC 28170-0697

SHIP TO:

WADESBORO (TOWN OF)
 PO BOX 697
 WADESBORO, NC 28170-0697

ORDER NO.	ORDER DATE	CUSTOMER NO.	SALES REP.	PURCHASE ORDER NO.	SHIP DATE	SHIP VIA	
989943	03/06/18	1314	1	ASAP		No ship via	
QUANTITY ORDERED	UNIT	ITEM NO.	ITEM DESCRIPTION			PRICE UNIT	UNIT PRICE
QUANTITY SHIPPED		QUANTITY BACK ORD.				ITEM DISCOUNT	EXTENDED PRICE
1	EACH	CP-NC	PORTION OF FMS ANALYTICS PER PROPOSAL			EACH	4620.00
1	EACH	ICP-NC	INSTALL/TRAINING/PMFEE PER PROPOSAL			EACH	1700.00

INVOICE REFLECTS AMOUNT DUE UPON
 SIGNING OF PROPOSAL. THANK YOU!

SALES AMOUNT	6320.00
MISC. CHARGES	0.00
FREIGHT	0.00
SALES TAX	0.00
TOTAL	6320.00
PAYMENT REC'D	0.00
BALANCE DUE	6320.00

TO: Mayor Thacker; Town Council
FR: Ray Allen
DATE: 3/02/18
RE: FMS Budget and Analytics Software

Enclosed please find a copy of a proposal from Southern Software for the budget software that was presented at the budget retreat. The one time cost is \$9,690 with an annual support cost of \$2,950. The annual support includes \$1250 for the program itself, \$850 for the excel report design component, and \$850 for the budget book which will allow staff to click and drag everything to put together the annual budget rather than having to manually merge this information which is often difficult to do.

If Town Council elects to proceed with this purchase Southern Software will come in and train our employees and we will be able to use the software this budget year. There is no additional charge for the employee training. I have looked at the budget and there are sufficient funds in other line items to pay for this acquisition.



SOUTHERN SOFTWARE, INC.
an employee-owned company

PROPOSAL

Agency: Wadesboro, NC

Contact: Cindy Pope

Date: 2/8/2018

FMS ANALYTICS SOFTWARE		Qty	
Budgeting/Reporting/Dashboard		1	\$4,995.00
Excel Designer		1	\$2,995.00
** Budget Book		1	\$0.00
Total Software:			\$7,990.00

PROJECT MANAGEMENT

Project Management Fee INSTALLATION, TRAINING AND A PROJECT MANAGER.

Total Project Management: \$1,700.00

YEARLY SUPPORT

Support for FMS Analytics SUPPORT FEE COVERS TELEPHONE AND REMOTE SUPPORT. THIS INCLUDES PROGRAM UPDATES AS RELEASED. **1 YEAR**

Total Support: \$2,950.00

TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$12,640.00

**** DISCOUNT IS VALID UNTIL MARCH 31, 2018. IF PURCHASING AFTER THIS DATE PLEASE REQUEST AN UPDATED PROPOSAL. (SAVINGS OF \$2,9995.00)**

PAYMENT TERMS: 50% DUE UPON SIGNING; 50% DUE UPON COMPLETION OF INSTALL/TRAINING

CUSTOMER'S SIGNATURE _____ DATE _____

Please sign this document and return it to us by fax or E-mail. When the document is signed and returned to Southern Software, we will begin processing your order.

NOTE: PROJECT MANAGEMENT FEES INCLUDE TRAINING, INSTALLATION AND PROJECT MANAGEMENT.

NOTE: SOUTHERN SOFTWARE WILL INSTALL ITS SOFTWARE PRODUCTS ONLY ON COMPUTER CONFIGURATIONS COMPATIBLE WITH THESE PRODUCTS. HARDWARE SPECIFICATIONS ARE AVAILABLE UPON REQUEST.

Contact information for FMS Sales Representative:

Lee McGraw
Southern Software
150 Perry Drive
Southern Pines, NC 28387

Business: (800) 842-8190
Mobile: (910) 585-0073
Fax: (910) 695-0251
E-Mail: lmcgraw@southernsoftware.com